

# ROSEWOOD

## PRIVATE INVESTMENTS

### FIRM OVERVIEW

Rosewood Private Investments is the private equity arm of The Rosewood Corporation. The corporation is a multi-billion dollar family-owned enterprise headquartered in Dallas, Texas with diverse, global investments whose mission is to acquire and develop market-leading private businesses. Funded by a pool of capital assembled in the 1930's and built upon over generations through holdings in natural resources, real estate, manufacturing, and industrial companies, our structure as an evergreen entity allows Rosewood to continually invest capital in businesses that share our commitment to entrepreneurship, integrity, and sound business principles.

- U.S. based companies with revenue greater than \$20mm
- EBITDA greater than \$5mm
- Greater than \$10mm in equity per platform investment
- Fits within our sector focuses
- Experienced, growth-oriented management team
- Reasonably diverse customer base

### THE TEAM

Rosewood's team consists of diverse professional backgrounds well-suited to drive long-term sustainable growth in a wide variety of industries and complex situations. The team of eight investment professionals is supported by in-house resources in the fields of legal, tax, accounting and HR as well as a deep network of operating partners and industry experts.

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### THE ROSEWOOD DIFFERENCE

- Rosewood is an evergreen entity, and is therefore not bound by arbitrary timetables imposed by third parties.
- Rosewood possesses an underlying philosophy that value is created over the long-term and as such is committed to making ongoing capital investments to help our companies reach their true potential.
- Rosewood utilizes conservative capital structures that allow companies to focus on the prudent reinvestment of profits for growth.
- Rosewood partners with existing management to provide the resources, incentives, and opportunities to achieve a market-leading growth plan.

### SECTOR FOCUSED STRATEGY

Rosewood utilizes a long-term sector focused approach to investing and seeks to work with key strategic operating partners to invest in companies within select industries that we believe have attractive underlying fundamentals. Our operating partners work closely with portfolio company management teams to drive sustainable growth while enabling profit enhancing operational improvements.

Aerospace  
& Defense

Nutrition  
& Wellness

Manufacturing  
Technologies

Environmental  
Services

Packaging  
& Labeling

Food Processing  
Equipment

Specialty  
Chemicals

Beauty &  
Personal Care

Rail Products  
& Services

While Rosewood has a specific interest in the sectors listed above, we maintain a flexible mandate and will consider investments in other industries opportunistically.

# REPRESENTATIVE INVESTMENTS

## AEROSPACE AND DEFENSE



Novaria Group is Rosewood's Aerospace and Defense investment platform, focused on component manufacturing. Currently, Novaria operates three strategic business units: Fastening Systems, Surfaces & Structures, and Component Solutions.



Space-Lok specializes in the design, development and manufacture of high quality fasteners and multiple component mechanisms for all sectors of the aerospace industry.



Ferco Aerospace is a leading producer of high strength brackets, tubes, and other exotic metal fabrications for aerospace and industrial gas turbine engines.



ESNA Aerospace supplies a wide range of nylon insert lock nuts, all metal lock nuts, precision bushings, fasteners and special products for commercial aerospace and military markets.

## MANUFACTURING TECHNOLOGIES



MultiCam is a leading provider of mechanized cutting machine tools. MultiCam produces a full line of cutting solutions including routers, plasma, laser, water jet and knife cutting machines.



ExtraTech is a multi-function, multi-axis programmable motion control firmware and software developer.

## NUTRITION AND WELLNESS



United 1 International Laboratories is a leading manufacturer of nutritional and cosmetic products. United 1 specializes in the manufacturing of liquid and gel nutritional supplement products and functional beverages and ingestible powders, as well as lotions, creams and topical OTC pharmaceuticals.



ProSupps is a branded sports nutrition company with a particular focus on performance athletics. ProSupps' marquee brands are focused on pre-workout nutrition which enable athletes to train more efficiently for an extended period of time.

## OTHER REPRESENTATIVE INVESTMENTS



Port-A-Cool, LLC is the industry pioneer and market leading designer, manufacturer, and seller of portable evaporative cooling units and evaporative cooling media. Port-A-Cool, through its extensive value-added distribution network and relationships with big box and specialty retailers, sells products that provide customers with versatile, efficient and lower cost cooling solutions. Port-A-Cool was sold in May of 2012.



RF Installations provides installation services labor to home improvement marketplace. With a network of over 1,500 installers nationwide, RFI provides installation services for more than 20 different home improvement products including doors, windows, siding, and kitchen cabinets.



Vision-Ease Lens is a leading technology-focused designer, manufacturer and distributor of polycarbonate prescription lenses and lens treatments for the global spectacle lens market. Vision Ease was sold to a private equity fund in September 2014.



File & ServeXpress provides electronic document filing services to law firms and their staff. In addition to e-Filing, File & ServeXpress provides e-Service functionality, allowing its customers to serve and track important legal documents to opposing counsel electronically. File & ServeXpress was sold in December 2016.

