

Manufacturing Technologies

OVERVIEW

Rosewood Private Investments has partnered with industry veteran, David Morse, to pursue acquisitions in the manufacturing technologies space. Our thesis is primarily driven by the recent resurgence in domestic manufacturing enabled by highly efficient tools, technology, and equipment. These manufacturing technologies have helped domestic manufacturers to significantly reduce labor costs, increase quality, and drive overall efficiencies which allows them to be competitive in the global economy.

David Morse's 15+ years of experience as an executive growing and managing one of the most innovative manufacturing technology companies in the world has positioned him as a thought leader in this space. From computerized cutting equipment to high precision measurement devices, we are actively seeking to acquire and foster the continued growth of companies with differentiating technology and products capable of changing the way we look at manufacturing as a whole.

SECTOR HOLDINGS



MultiCam is a leading provider of mechanized cutting machine tools. MultiCam produces a full line of cutting solutions including routers, plasma, laser, water jet and knife cutting machines. MultiCam sells to a diverse set of end users through a global network of company owned and independent distributors.



ExtraTech is a motion control software and firmware business. ExtraTech's controllers translate computer automated designed parts from electronic blueprints to precise instructions for cutting machines and robotic solutions to follow; customized for material type, cutting head, and functional use.

ABOUT ROSEWOOD PRIVATE INVESTMENTS

Rosewood Private Investments (RPI) is the private investment arm of The Rosewood Corporation, a family-backed yet institutional firm with diverse worldwide operations and investments. Rosewood is wholly owned by the Caroline Hunt Trust Estate, which was established in 1935 by H.L. Hunt and built upon over generations by developing and acquiring businesses that are leaders in their respective industries. Our structure and history enable us to be a unique resource and flexible investment partner. As an evergreen entity, Rosewood is continually seeking to invest capital in companies that share our commitment to entrepreneurship, integrity, and sound business principles. It is our hope to partner with existing management teams to provide the tools, resources, and support to allow them to realize their vision.

INVESTMENT CRITERIA

- Revenue at or above \$5 million
- Gross margins greater than 40%
- Equity investment of at least \$5 million
- Take a majority ownership position

SECTOR FOCUS

- Tactile & Non-Contact Data Capture
- Visualization, Design, and Manufacturing Software
- Additive or Subtractive Manufacturing Technologies
- Digital Quality Control Systems

TARGET COMPANY

CHARACTERISTICS

- Differentiating technology with strong intellectual property
- Experienced management team
- Profitable business
- Products capable of leading in multiple growth segments
- Corporate culture that fosters innovation

OPERATING PARTNER –

DAVID MORSE

- Former Managing Director – Americas at FARO Technologies
- Full P&L responsibility for \$100mm+ business
- International lean operations experience
- Diligence & integration of multiple acquisitions
- Sales oriented executive with track record of rapid growth



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